

# A Global Gaze

LESBIAN, GAY, BISEXUAL,

TRANSGENDER AND INTERSEX

GRANTMAKING IN THE GLOBAL

SOUTH AND EAST (2007)



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We also extend our thanks to the grantmakers and non-governmental organizations that responded to our requests for data, entrusting us with their information and allowing a closer look into the realities of their sectors. Finally, a special thanks to Steven Lawrence at the Foundation Center for reviewing this report.

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**MISSION**

Funders for Lesbian and Gay Issues seeks equality and rights for lesbian, gay, bisexual, transgender and queer individuals and communities by mobilizing philanthropic resources that advance racial, economic and gender justice.

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# Introduction

One of the joys of our research is the moment it reveals an upsurge in foundation giving to lesbian, gay, bisexual, transgender and intersex (LGBTI) communities.

A year ago, when Funders for Lesbian and Gay Issues released the first version of this report, numerous grantmakers and NGOs around the world enthusiastically welcomed the contribution to the field. From foundation briefings to presentations at international conferences, we spoke with grantmakers across the spectrum about how to best support LGBTI communities throughout the Global South and East. And as this second version of *A Global Gaze* now reveals, grantmakers responded—and philanthropic support to these communities multiplied.

**A GLOBAL GAZE: Lesbian, Gay, Bisexual, Transgender and Intersex Grantmaking in the Global South and East (Calendar Year 2007)** takes a current snapshot of both grantmakers and NGOs working with LGBTI communities in the Global South and East. As noted in this study, total giving to LGBTI communities more than doubled between 2005 and 2007, from US \$10.5 million in 2005 to US \$26.2 million in 2007. Similarly, the number of grants awarded by funders to these communities grew from 328 to 451.

Yet support for these communities comes from only 40 funders worldwide—the same number as in 2005. And, as the findings on organizations reveal, half of the 163 LGBTI groups working in the Global South and East did not receive any foundation support in 2007. Despite their valuable work across countries, populations, strategies and issues—and the multitude of confounding challenges they courageously address—these NGOs typically operate with small budgets and few to no paid staff members.

It's in this context that we hope this report serves to inform your work and to inspire continued and increased grantmaking to LGBTI communities worldwide.

Sincerely,



**Karen Zelermyer**  
Executive Director

November 2008

# Key Findings:

## LGBTI Grantmaking in the Global South and East

### DONORS<sup>1</sup>

- In 2007, 40 grantmakers from 18 countries awarded 451 grants to LGBTI organizations and projects working in the Global South and East, reaching 79 countries and regions. In total, these grantmakers awarded US \$26,201,336, including US \$2,341,760 earmarked for regranting purposes.<sup>2</sup>
- Between 2005 and 2007, total giving and total grants to LGBTI efforts in the Global South and East increased by 128 percent and 38 percent, respectively; however, the number of funders remained the same at 40.<sup>3</sup>
- Private funders provided half of all dollars in 2007 to organizations working with LGBTI populations in the Global South and East, while public funders (and other intermediaries) provided nearly three-fourths of all grants.
- The top 10 funders of LGBTI giving in the Global South and East in 2007, by total giving, were responsible for 88 percent of total giving. Similarly, the top 10 funders by total grants were responsible for 67 percent of total grants.
- The five largest grants (\$1 million+ each) account for 32 percent of total dollars awarded to LGBTI efforts in the Global South and East. The 26 largest grants (\$250,000+ each) account for 63 percent of total dollars.

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<sup>1</sup> “Donors” includes private, public, bilateral and corporate funders, as well as non-governmental organizations with grantmaking functions. “Organizations” includes LGBTI organizations that address LGBTI issues as their core focus and organizations that address LGBTI issues explicitly through programs or projects, but not as the core focus of the organization. These are groups based in the Global South and East or based in the Global North and working primarily at the international level.

<sup>2</sup> “LGBTI grantmakers” includes grantmakers that are focused exclusively on LGBTI issues and grantmakers that incorporate LGBTI giving into their broader portfolios. Also, a handful of these LGBTI grantmakers—notably public foundations and NGOs—have regrantmaking functions that play a significant role in distributing funds to groups worldwide. See Appendix B for a listing of grantmakers with regranting functions.

<sup>3</sup> The 2005 figures in this section are taken from a previous version of *A Global Gaze*. See *Funders for Lesbian and Gay Issues, A Global Gaze: Lesbian, Gay, Bisexual, Transgender and Intersex Grantmaking in the Global South and East (Calendar Year 2005)* (New York, FLGI 2008).



- The majority of grants to LGBTI efforts in the Global South and East in 2007 were for project support (65 percent) and for one-year durations (89 percent).
- North America and Western Europe provided nearly every dollar (96 percent) to LGBTI efforts in 2007.
- LGBTI groups based in the Global North and working at the international level received 38 percent of all LGBTI dollars awarded in 2007—similar to in 2005.<sup>4</sup>
- LGBTI efforts in Latin America received the most grants, while efforts in Sub-Saharan Africa, Western Europe, North America and Latin America received the most dollars.<sup>5</sup>
- South Africa, the USA, Sweden and Belgium received more than half of the total dollars awarded to LGBTI efforts in the Global South and East; the USA and South Africa also received the largest number of grants.
- Nearly one in four dollars (23 percent) awarded to LGBTI efforts in the Global South and East were for organizations and projects dealing with HIV/AIDS among LGBTI (and the general) populations.
- In 2007, LGBTI funders of the Global South and East awarded the most dollars to strategies such as litigation/policy reform, capacity building/technical assistance, and leadership development—and the least, in regards to funding by population, to intersex people, youth and men who have sex with men.<sup>6</sup>

**LGBTI efforts in Latin America received the most grants, while efforts in Sub-Saharan Africa, Western Europe, North America and Latin America received the most dollars.**

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<sup>4</sup> Some of these NGOs are based in the Global North yet devote significant resources, including office space and staff members, to countries in the Global South and East.

<sup>5</sup> The majority of dollars that originated and were distributed in South Africa came from The Atlantic Philanthropies.

<sup>6</sup> Grants to groups dealing with “MSM” and “gay men” were tracked separately. Groups explicitly addressing “gay men” received a much higher proportion of the total giving than those addressing “MSM.”

## **LGBTI efforts in the Global South and East tend to be either national or local in focus, exist on annual budgets of US \$50,000 or less and operate with few to no paid staff members.**

### **ORGANIZATIONS<sup>7</sup>**

- 163 LGBTI organizations and projects from 61 countries and regions working in the Global South and East responded to this questionnaire in 2007—the majority of these groups work at the national and local levels. These include NGOs and projects based in the Global South and East, as well as NGOs based in the Global North working at the international level.
- Similar to 2005, Latin American housed nearly half of the LGBTI organizations and projects that responded to this survey.
- While a majority of organizations report working with a variety of populations, LGBTI and others, 64 percent are focusing efforts on addressing the general public.
- The strategies most frequently cited by LGBTI groups were advocacy/public policy, conferences/seminars, and community organizing while the most cited issues were human rights, homophobia and gender identity.
- The majority of LGBTI organizations that completed this questionnaire were founded between 2000 and 2007.
- LGBTI efforts in the Global South and East tend to be either national or local in focus, exist on annual budgets of US \$50,000 or less and operate with few to no paid staff members.
- Half of the LGBTI organizations and projects that responded to this study did not receive any foundation or individual support for their organizations; even less received support from government and corporate sources.

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<sup>7</sup> Findings on organizations should be read with caution. Because of some limitations, it is possible that they do not fully represent the universe of LGBTI organizations and projects in the Global South and East. See Appendix B for a detailed methodology.



RESEARCH ACTIVITY	DESCRIPTION	SUBJECTS	TOTAL RESPONDENTS
Grants Analysis	Purposive sampling of LGBTI funders. Grants data was collected through self-reporting, a review of 990s, annual reports and online research.	Funders that support LGBTI NGOs and projects based in the Global South and East, as well as LGBTI organizations based in the Global North working at the international level. To qualify for this report, funders must have provided at least US \$1,000 to eligible LGBTI NGOs in 2007.	40 funders <sup>8</sup>
Online Questionnaire	19-item questionnaire administered online, distributed through email in English and Spanish. The data was collected between May 29, 2008 and July 18, 2008. Respondents were asked to respond to questions based on calendar year 2007.	LGBTI NGOs and projects based in the Global South and East, as well as LGBTI organizations based in the Global North working at the international level. <sup>9</sup>	163 organizations

## Methodology

**TO DEPICT LGBTI GRANTMAKING AND LGBTI NON-GOVERNMENTAL ORGANIZATIONS (NGOS) WORKING IN THE GLOBAL SOUTH AND EAST, THIS REPORT INCLUDES:**

- Grantmaking data from funders that support LGBTI NGOs and projects based in the Global South and East, as well as LGBTI organizations based in the Global North working at the international level; and
- Organizational data from LGBTI NGOs and projects based in the Global South and East, as well as LGBTI organizations based in the Global North working at the international level.

<sup>8</sup> Seven sectors were researched, including bilateral agencies, multilateral agencies, corporate foundations, private foundations, public foundations, individual donors and NGOs with funding mechanisms. Requests for information were sent to 119 potential LGBTI grantmakers; 65 responded and 40 were included in the data. For a detailed methodology, see Appendix B.

<sup>9</sup> Some of these NGOs are based in the Global North yet devote significant resources, including office space and staff members, to countries in the Global South and East.

# LGBTI Grantmaking Findings

## OVERVIEW<sup>10</sup>

**IN 2007, 40 GRANTMAKERS FROM 18 COUNTRIES AWARDED 451 GRANTS TO LGBTI ORGANIZATIONS AND PROJECTS IN THE GLOBAL SOUTH AND EAST, REACHING 79 COUNTRIES AND REGIONS.** In total, these grantmakers awarded US \$26,201,336, including US \$2,341,760 earmarked for regranting.<sup>11</sup>

**TOTAL GIVING TO LGBTI ORGANIZATIONS AND PROJECTS IN THE GLOBAL SOUTH AND EAST INCREASED BY 128 PERCENT BETWEEN 2005 AND 2007,** from US \$10.5 million in 2005 to US \$23.9 million in 2007.

**TOTAL GRANTS TO LGBTI ORGANIZATIONS AND PROJECTS IN THE GLOBAL SOUTH AND EAST INCREASED BY 38 PERCENT BETWEEN 2005 AND 2007,** from 328 in 2005 to 451 in 2007.

**FORTY GRANTMAKERS PROVIDED DOLLARS TO LGBTI ORGANIZATIONS AND PROJECTS IN THE GLOBAL SOUTH AND EAST IN 2007 (THE SAME AS IN 2005).** However, nine of the funders from 2005 were replaced by nine “new” funders in 2007.<sup>12</sup>

**PRIVATE FUNDERS (AND OTHER INTERMEDIARIES) PROVIDED HALF OF ALL DOLLARS IN 2007 TO ORGANIZATIONS WORKING WITH LGBTI POPULATIONS IN THE GLOBAL SOUTH AND EAST.** Public funders provided nearly three-fourths of all grants.

**THE TOP 10 FUNDERS OF LGBTI GIVING IN THE GLOBAL SOUTH AND EAST IN 2007, BY TOTAL GIVING, WERE RESPONSIBLE FOR 88 PERCENT OF TOTAL GIVING.** Similarly, the top 10 funders by total grants were responsible for 67 percent of total grants.

**THE FIVE LARGEST GRANTS (\$1 MILLION+ EACH) ACCOUNT FOR 32 PERCENT OF TOTAL DOLLARS AWARDED TO LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST.** The 26 largest grants (\$250,000+ each) account for 63 percent of total dollars.

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<sup>10</sup> “LGBTI grantmakers” includes grantmakers that are focused exclusively on LGBTI issues and grantmakers that incorporate LGBTI giving into their broader portfolios. Also, a handful of these LGBTI grantmakers—notably public foundations and NGOs—have regrantmaking functions that play a significant role in distributing funds to groups worldwide. See Appendix B for a listing of grantmakers with regranting functions.

<sup>11</sup> See Appendix B for a detailed methodology.

<sup>12</sup> The nine “new” funders in 2007 are: Arcus Foundation, Barry & Martin’s Trust, Dreilinden gGmbH, Elton John AIDS Foundation, Front Line, Fundacion Triangulo, ILGA Europe, New Israel Fund and XminusY Solidarity Funds. The nine funders that dropped off from the 2005 list are: Australian Federation of AIDS Organizations, Centre for Culture & Leisure (COC) Netherlands, David Bohnett Foundation, Ise Bosche, Kevin J. Mossier Foundation, Netherlands Catholic Organization for Relief and Development (Cordaaid), Oak Philanthropy Ltd, Olof Palme International Grants and Overbrook Foundation.

**THE MAJORITY OF GRANTS TO LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST IN 2007 WERE FOR PROJECT SUPPORT (65 PERCENT).** General operating support accounted for 25 percent of LGBTI dollars in 2007.

**89 PERCENT OF GRANTS AND 45 PERCENT OF TOTAL GIVING PROVIDED TO LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST WERE FOR ONE-YEAR DURATIONS.**

### **GEOGRAPHIC LOCATION AND FOCUS<sup>13</sup>**

**NORTH AMERICA AND WESTERN EUROPE PROVIDED NEARLY EVERY DOLLAR (96 PERCENT) TO LGBTI EFFORTS IN 2007.** Further, 85 percent of dollars awarded to LGBTI efforts in the Global South and East originated in four countries: (1) USA, (2) Netherlands, (3) Sweden and (4) Bermuda.

**LGBTI GROUPS BASED IN THE GLOBAL NORTH AND WORKING AT THE INTERNATIONAL LEVEL RECEIVED 38 PERCENT OF ALL LGBTI DOLLARS AWARDED IN 2007—SIMILAR TO IN 2005.**

**LGBTI EFFORTS IN LATIN AMERICA RECEIVED THE MOST GRANTS, WHILE EFFORTS IN SUB-SAHARAN AFRICA, WESTERN EUROPE, NORTH AMERICA AND LATIN AMERICA RECEIVED THE MOST DOLLARS.<sup>14</sup>**

**MORE THAN HALF (56 PERCENT) OF TOTAL GIVING AWARDED IN 2007 TO LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST WAS RECEIVED IN FOUR COUNTRIES: (1) SOUTH AFRICA, (2) USA, (3) SWEDEN AND (4) BELGIUM.**

The USA and South Africa also received the largest number of grants.

### **STRATEGIES AND POPULATIONS**

**THE TOP FIVE STRATEGIES FUNDED, BY TOTAL GIVING, IN THE GLOBAL SOUTH AND EAST AMONG LGBTI ORGANIZATIONS AND PROJECTS WERE (1) LITIGATION/POLICY REFORM, (2) CAPACITY BUILDING/TECHNICAL ASSISTANCE, (3) LEADERSHIP DEVELOPMENT, (4) ADVOCACY (INTERNATIONAL LEVEL) AND (5) ADVOCACY (NATIONAL LEVEL).**

**NEARLY ONE IN FOUR DOLLARS (23 PERCENT) AWARDED TO LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST WERE FOR ORGANIZATIONS AND PROJECTS DEALING WITH HIV/AIDS AMONG LGBTI (AND THE GENERAL) POPULATIONS.**

**THE LEAST FUNDED POPULATIONS, BY TOTAL GIVING, IN THE GLOBAL SOUTH AND EAST AMONG LGBTI ORGANIZATIONS AND PROJECTS WERE INTERSEX, YOUTH AND MEN WHO HAVE SEX WITH MEN.<sup>15</sup>**

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<sup>13</sup> These grants were received by NGOs and projects based in the Global South and East, as well as NGOs based in the Global North working at the international level. Also, some of these organizations are based in the Global North yet devote significant resources, including office space and staff members, to countries in the Global South and East.

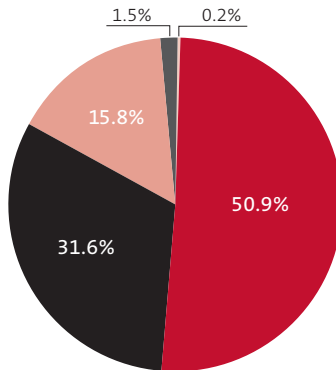
<sup>14</sup> The majority of dollars that originated and were distributed in South Africa came from The Atlantic Philanthropies.

<sup>15</sup> Grants to groups dealing with “MSM” and “gay men” were tracked separately. Groups explicitly addressing “gay men” received a much higher proportion of the total giving than those addressing “MSM.”

OF THE US \$26.2 MILLION (INCLUDING REGRANTING FIGURES) AWARDED TO LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST, PRIVATE FUNDERS PROVIDED HALF OF ALL DOLLARS IN 2007 TO ORGANIZATIONS WORKING WITH LGBTI POPULATIONS IN THE GLOBAL SOUTH AND EAST, WHILE PUBLIC FUNDERS PROVIDED NEARLY THREE-FOURTHS OF ALL GRANTS.

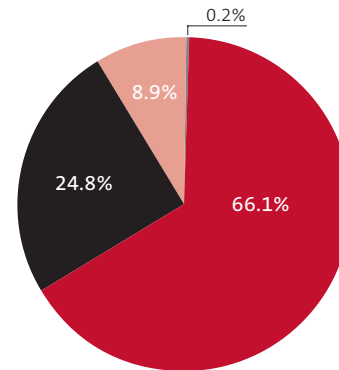
OF THE US \$23.9 MILLION (EXCLUDING REGRANTING FIGURES) AWARDED TO LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST, THE MAJORITY OF GRANTS TO LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST IN 2007 WERE FOR PROJECT SUPPORT (65 PERCENT). GENERAL OPERATING SUPPORT ACCOUNTED FOR 25 PERCENT OF LGBTI DOLLARS IN 2007.

ORIGIN OF LGBTI DOLLARS  
BENEFITING THE GLOBAL SOUTH AND EAST  
BY FUNDING SECTOR, 2007



■	Private (\$13,331,822; 81 grants)
■	Public (\$8,287,091; 328 grants)
■	Bilateral (\$4,131,493; 16 grants)
■	NGOs (\$390,930; 23 grants)
■	Corporate (\$60,000; 3 grants)

DISTRIBUTION OF LGBTI DOLLARS  
BENEFITING THE GLOBAL SOUTH AND EAST  
BY TYPE OF SUPPORT, 2007



■	Project (\$17,313,397; 293 grants)
■	General Operating (\$6,501,379; 145 grants)
■	Regranting (\$2,341,760; 12 grants)
■	Unspecified (\$44,800; 1 grant)

THE TOP 10 FUNDERS OF LGBTI GIVING IN THE GLOBAL SOUTH AND EAST IN 2007, BY TOTAL GIVING, WERE RESPONSIBLE FOR 88 PERCENT OF TOTAL GIVING. WHILE THE TOP 10 FUNDERS OF LGBTI GIVING, BY TOTAL GRANTS, WERE RESPONSIBLE FOR 67 PERCENT OF TOTAL GRANTS.<sup>16</sup>

#### TOP 10 GRANTMAKERS OF LGBTI ISSUES, BY TOTAL GIVING, GLOBAL SOUTH AND EAST, 2007

Name	Country	Total Giving (USD)	Rank (2005)
Humanist Institute for Cooperation with Developing Countries (Hivos)	Netherlands	\$4,814,890	1
Swedish International Development Agency (Sida)	Sweden	4,131,493	8
The Atlantic Philanthropies	Bermuda	4,074,518	5
Anonymous	United States	3,400,000	2
Ford Foundation	United States	1,941,260	10
Open Society Institute & Soros Foundations	United States	1,014,058	4
Arcus Foundation	United States	1,115,645	–
Sigrid Rausing Trust	United Kingdom	853,000	6
Elton John AIDS Foundation	England	775,660	–
Dreilinden gGmbH	Germany	727,500	–

#### TOP 10 LGBTI GRANTMAKERS, BY TOTAL GRANTS, GLOBAL SOUTH AND EAST, 2007

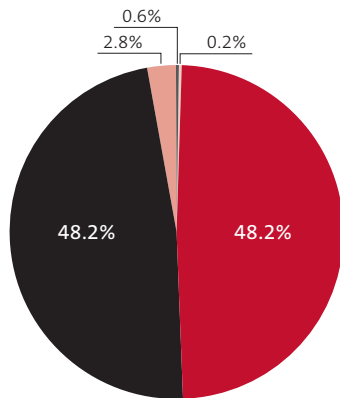
Name	Country	Total Grants	Rank (2005)
Astraea Lesbian Foundation for Justice	United States	98	1
Humanist Institute for Cooperation with Developing Countries (Hivos)	Netherlands	57	2
Global Fund for Women	United States	35	3
Open Society Institute and Soros Foundations	United States	23	4
ILGA Europe	Belgium	17	–
Anonymous	United States	16	8
Swedish International Development Agency (Sida)	Sweden	16	6
Mama Cash	Netherlands	15	5
Angela Borba Fund	Brazil	13	–
Central American Women's Fund	Nicaragua	12	–

<sup>16</sup> “LGBTI grantmakers” includes grantmakers that are focused exclusively on LGBTI issues and grantmakers that incorporate LGBTI giving into their broader portfolios. Also, a handful of these LGBTI grantmakers—notably public foundations and NGOs—have regrantsmaking functions that play a significant role in distributing funds to groups worldwide. See Appendix B for a listing of grantmakers with regrantsmaking functions.

OF THE US \$26.2 MILLION (INCLUDING REGRANTING FIGURES) AWARDED TO LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST, NORTH AMERICA AND WESTERN EUROPE PROVIDED NEARLY EVERY DOLLAR (96 PERCENT) TO LGBTI EFFORTS IN 2007.

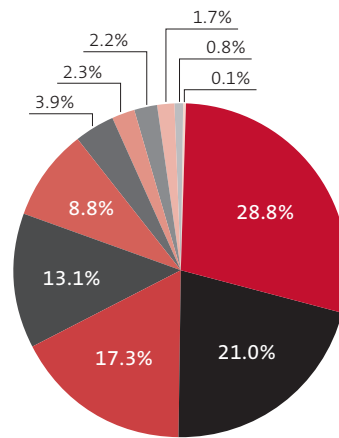
OF THE US \$23.9 MILLION (EXCLUDING REGRANTING FIGURES) AWARDED TO LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST, LGBTI ORGANIZATIONS AND PROJECTS BASED IN SUB-SAHARAN AFRICA, WESTERN EUROPE, NORTH AMERICA AND LATIN AMERICA RECEIVED THE MOST DOLLARS, RESPECTIVELY, IN 2007, WHILE LGBTI ORGANIZATIONS AND PROJECTS BASED IN LATIN AMERICA RECEIVED THE MOST GRANTS.

ORIGIN OF LGBTI DOLLARS BENEFITING THE GLOBAL SOUTH AND EAST BY REGION, 2007



- North America (\$12,842,598; 243 grants)
- Western Europe (\$12,513,538; 151 grants)
- CEE/CIS (\$743,440; 14 grants)
- Latin America (\$88,988; 40 grants)
- Sub-Saharan Africa (\$12,772; 3 grants)

DISTRIBUTION OF LGBTI DOLLARS BENEFITING THE GLOBAL SOUTH AND EAST BY REGION, 2007



- Sub-Saharan Africa (\$6,863,683; 71 grants)
- Western Europe (\$5,020,910; 16 grants)
- North America (\$4,117,759; 51 grants)
- Latin America (\$3,119,936; 128 grants)
- CEE/CIS (\$2,106,160; 86 grants)
- South Asia (\$921,248; 31 grants)
- Southeast Asia (\$549,250; 16 grants)
- Middle East/North Africa (\$526,152; 22 grants)
- East Asia (\$405,866; 12 grants)
- No region attached (\$219,888; 2 grants)
- Caribbean (\$8,722; 4 grants)

IN 2007, GRANTMAKERS BASED IN 18 COUNTRIES PROVIDED DOLLARS TO LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST. 85 PERCENT OF DOLLARS AWARDED TO LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST ORIGINATED IN FOUR COUNTRIES: (1) USA, (2) NETHERLANDS, (3) SWEDEN AND (4) BERMUDA.

ORIGIN OF LGBTI DOLLARS BENEFITING THE GLOBAL SOUTH AND EAST  
BY COUNTRY, BY TOTAL GIVING, 2007<sup>17</sup>

	Country	Total Region	% Total Giving (USD)	Total Dollars	% Total Grants
USA	North America	\$8,768,080	33.5%	236	52.3%
Netherlands	Western Europe	5,046,230	19.4	78	17.3
Sweden	Western Europe	4,342,156	16.6	22	4.9
Bermuda	North America	4,074,518	15.6	7	1.6
UK	Western Europe	1,679,240	6.4	12	2.7
Germany	Western Europe	748,602	2.9	8	1.8
Hungary	CEE/CIS	665,417	2.5	4	0.9
Spain	Western Europe	476,250	1.8	11	2.4
Belgium	Western Europe	180,267	0.7	17	3.8
Kazakhstan	CEE/CIS	65,922	0.3	6	1.3
Mexico	Latin America	38,174	0.2	9	2.0
Nicaragua	Latin America	30,907	0.1	12	2.7
Ireland	Western Europe	20,793	0.1	2	0.4
Norway	Western Europe	20,000	0.1	1	0.2
Brazil	Latin America	16,501	0.1	13	2.9
Kenya	Sub-Saharan Africa	12,772	0.1	3	0.7
Serbia	CEE/CIS	12,101	0.1	4	0.9
Chile	Latin America	3,406	0.0	6	1.3

<sup>17</sup> Based on US \$26.2 million, which includes regranteeing figures.



LGBTI EFFORTS IN 79 COUNTRIES AND REGIONS WORKING IN THE GLOBAL SOUTH AND EAST RECEIVED GRANTS IN 2007. MORE THAN HALF (56 PERCENT) OF TOTAL GIVING AWARDED TO LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST WAS RECEIVED IN FOUR COUNTRIES: (1) SOUTH AFRICA, (2) USA, (3) SWEDEN AND (4) BELGIUM. THE USA AND SOUTH AFRICA ALSO RECEIVED THE LARGEST NUMBER OF GRANTS.

**DISTRIBUTION OF LGBTI DOLLARS BENEFITING THE GLOBAL SOUTH AND EAST  
BY COUNTRY, BY TOTAL GIVING, 2007<sup>18</sup>**

Country	Region	Total Giving (USD)	% Total Dollars	Total Grants	% Total Grants
South Africa	Sub-Saharan Africa	\$5,244,180	22.0%	38	8.7%
USA	North America	3,618,759	15.2	47	10.7
Sweden	Western Europe	2,550,000	10.7	2	0.5
Belgium	Western Europe	2,056,000	8.6	7	1.6
Peru	Latin America	1,372,230	5.8	10	2.3
Kenya	Sub-Saharan Africa	729,269	3.1	6	1.4
Argentina	Latin America	683,021	2.9	20	4.6
Canada	North America	499,000	2.1	4	0.9
Serbia	CEE/CIS	448,458	1.9	12	2.7
India	South Asia	445,515	1.9	20	4.6
Indonesia	Southeast Asia	441,000	1.9	10	2.3
Ukraine	CEE/CIS	411,466	1.7	4	0.9
China	East Asia	404,866	1.7	11	2.5
Poland	CEE/CIS	304,134	1.3	8	1.8
Namibia	Sub-Saharan Africa	290,000	1.2	2	0.5
Sri Lanka	South Asia	244,505	1.0	5	1.1
Zimbabwe	Sub-Saharan Africa	232,000	1.0	3	0.7
Ecuador	Latin America	225,219	0.9	7	1.6
Switzerland	Western Europe	225,000	0.9	2	0.5
Israel	Middle East/North Africa	213,902	0.9	17	3.9
Nepal	South Asia	207,228	0.9	5	1.1
Egypt	Middle East/ North Africa	200,000	0.8	1	0.2

<sup>18</sup> Based on \$23.9 million, which excludes regrants figures.

**CONTINUED: DISTRIBUTION OF LGBTI DOLLARS BENEFITING THE GLOBAL SOUTH AND EAST  
BY COUNTRY, BY TOTAL GIVING, 2007**

Country	Region	Total Giving (USD)	% Total Dollars	Total Grants	% Total Grants
Worldwide	N/A	\$200,000	0.8%	1	0.2%
Moldova	CEE/CIS	185,978	0.8	5	1.1
Malawi	Sub-Saharan Africa	170,000	0.7	2	0.5
Romania	CEE/CIS	152,700	0.6	2	0.5
Bolivia	Latin America	128,383	0.5	5	1.1
Serbia and Montenegro	CEE/CIS	114,983	0.5	10	2.3
Colombia	Latin America	112,193	0.5	8	1.8
Honduras	Latin America	111,107	0.5	10	2.3
Croatia	CEE/CIS	108,725	0.5	11	2.5
England	Western Europe	100,000	0.4	1	0.2
Macedonia/Republic of Macedonia	CEE/CIS	94,775	0.4	3	0.7
Unspecified	N/A	94,238	0.4	4	0.9
Mexico	Latin America	88,174	0.4	14	3.2
Germany	Western Europe	82,170	0.3	3	0.7
Vietnam	Southeast Asia	75,500	0.3	1	0.2
Chile	Latin America	75,398	0.3	16	3.6
Brazil	Latin America	67,991	0.3	18	4.1
Kosovo	CEE/CIS	66,800	0.3	2	0.5
Kazakhstan	CEE/CIS	65,922	0.3	6	1.4
Uganda	Sub-Saharan Africa	61,500	0.3	9	2.1
Nicaragua	Latin America	58,588	0.3	8	1.8
Panama	Latin America	55,282	0.2	2	0.5
Lebanon	Middle East/ North Africa	50,000	0.2	2	0.5
Turkey	Middle East/ North Africa	47,250	0.2	1	0.2
Africa-wide	Sub-Saharan Africa	37,500	0.2	1	0.2
Bosnia and Herzegovina	CEE/CIS	34,000	0.1	3	0.7
El Salvador	Latin America	32,500	0.1	2	0.5
Pakistan	South Asia	30,000	0.1	1	0.2

**CONTINUED: DISTRIBUTION OF LGBTI DOLLARS BENEFITING THE GLOBAL SOUTH AND EAST  
BY COUNTRY, BY TOTAL GIVING, 2007**

Country	Region	Total Giving (USD)	% Total Dollars	Total Grants	% Total Grants
Russian Federation	CEE/CIS	\$22,850	0.1%	3	0.7%
Mozambique	Sub-Saharan Africa	22,500	0.1	1	0.2
Ghana	Sub-Saharan Africa	21,190	0.1	3	0.7
Botswana	Sub-Saharan Africa	20,000	0.1	1	0.3
Slovenia	CEE/CIS	19,820	0.1	4	0.9
Czech Republic	CEE/CIS	19,616	0.1	2	0.5
Guatemala	Latin America	15,000	0.1	1	0.3
Morocco	Middle East/North Africa	15,000	0.1	1	0.3
Philippines	Southeast Asia	15,000	0.1	2	0.5
Sierra Leone	Sub-Saharan Africa	15,000	0.1	2	0.5
Paraguay	Latin America	14,500	0.1	2	0.5
Georgia	CEE/CIS	14,425	0.1	2	0.5
Nigeria	Sub-Saharan Africa	13,000	0.1	2	0.5
Democratic Republic of Congo	Sub-Saharan Africa	10,500	0.0	1	0.3
Bulgaria	CEE/CIS	8,500	0.0	3	0.7
Hungary	CEE/CIS	7,850	0.0	1	0.3
Latvia	CEE/CIS	7,850	0.0	1	0.3
Cameroon	Sub-Saharan Africa	7,750	0.0	2	0.5
Portugal	Western Europe	7,740	0.0	1	0.3
Malta	CEE/CIS	7,458	0.0	1	0.3
Jamaica	Caribbean	6,250	0.0	2	0.5
Turkmenistan	CEE/CIS	5,000	0.0	1	0.3
Lithuania	CEE/CIS	4,000	0.0	1	0.3
Republic of Mauritius	South Asia	3,000	0.0	1	0.3
Dominican Republic	Caribbean	2,472	0.0	2	0.5
Guyana	Latin America	2,046	0.0	1	0.3
Costa Rica	Latin America	2,000	0.0	1	0.3
Taiwan	East Asia	1,000	0.0	1	0.3
Kyrgyzstan	CEE/CIS	850	0.0	1	0.3

TOP 10 LGBTI STRATEGIES FUNDED, BY TOTAL GIVING, GLOBAL SOUTH AND EAST, 2007<sup>19</sup>

Strategy	Total Giving (USD)
1 Litigation/Policy Reform	\$3,708,610
2 Capacity Building/Technical Assistance	2,965,573
3 Leadership Development	2,728,858
4 Advocacy (International Level)	2,330,599
5 Advocacy (National Level)	1,631,541
6 Research and Publications	1,528,444
7 Direct Services	1,341,960
8 Advocacy (Local Level)	1,339,506
9 Advocacy (Regional Level)	980,565
10 Documentation and Reporting	901,991

**THE LEAST FUNDED POPULATIONS, BY TOTAL DOLLARS, IN THE GLOBAL SOUTH AND EAST AMONG LGBTI ORGANIZATIONS AND PROJECTS WERE INTERSEX, YOUTH AND MEN WHO HAVE SEX WITH MEN (MSM).**

DISTRIBUTION OF LGBTI DOLLARS, BY POPULATION, GLOBAL SOUTH AND EAST, 2007<sup>20</sup>

Population	Total Giving (USD)	Total Grants
Transgender	\$21,763,275	297
Bisexual	21,341,367	281
Lesbians	20,845,698	392
Gay Men	20,260,201	228
LGBTI, General	19,036,890	224
MSM	1,138,037	15
Youth	421,532	18
Intersex	133,159	2

<sup>19</sup> Figures reflect the “primary population” that was funded by the grant. Secondary populations funded by the grants are not reflected in these figures. Based on US \$26.2 million, which includes regrating figures.

<sup>20</sup> Multiple responses were allowed. Grants to groups dealing with “MSM” and “gay men” were tracked separately. Groups explicitly addressing “gay men” received a much higher proportion of the total giving than those addressing “MSM.” Based on US \$23.9 million, which excludes regrating figures.

# LGBTI Organizations

## Findings<sup>21</sup>

SUMMARY STATISTICS FOR  
LGBTI ORGANIZATIONS AND PROJECTS,  
GLOBAL SOUTH AND EAST, 2007

NUMBER OF ORGANIZATIONS	163
NUMBER OF COUNTRIES	61
MEDIAN NUMBER OF PAID STAFF	2
MEDIAN NUMBER OF VOLUNTEERS	10
MEDIAN NUMBER OF MEMBERS	20

### GEOGRAPHIC LOCATION AND FOCUS

**163 LGBTI ORGANIZATIONS AND PROJECTS FROM 61 COUNTRIES AND REGIONS WORKING IN THE GLOBAL SOUTH AND EAST RESPONDED TO THIS QUESTIONNAIRE IN 2007.** Argentina and Mexico had the most organizations.

**LATIN AMERICA HOUSED NEARLY HALF (44 PERCENT) OF THE LGBTI ORGANIZATIONS THAT RESPONDED TO THIS SURVEY.** The Middle East/North Africa, East-Central Asia, and Australia and Oceania had the least LGBTI organizations.

**NEARLY HALF (45 PERCENT) OF THE LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST WORKED AT THE NATIONAL LEVEL WHILE ONE-THIRD (33 PERCENT) WORKED AT THE LOCAL LEVEL.** Fewer organizations focused their work at the regional (13 percent) and international (7 percent) levels.<sup>22</sup>

### POPULATION FOCUS

**THE MAJORITY OF LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST FOCUS EXPLICITLY ON THE ENTIRE GROUPING OF LGBTI PEOPLE.** Other organizations reported explicitly focusing on sub-groups such as lesbians, transgender and gender-non-conforming people, men who have sex with men (MSM), gay men, bisexuals and other sexual minorities.

<sup>21</sup> Includes LGBTI NGOs and projects based in the Global South and East, as well as LGBTI organizations based in the Global North working at the international level. Multiple responses allowed. Some of these NGOs devote significant resources, including office space and staff members, to countries in the Global South and East.

<sup>22</sup> Multiple responses allowed.

**A MAJORITY (64 PERCENT) OF LGBTI ORGANIZATIONS AND PROJECTS WORKING IN THE GLOBAL SOUTH AND EAST REPORTED NOT HAVING ANY EXPLICIT FOCUSES ON SPECIFIC AGE GROUPS.** In contrast, 19 percent of groups explicitly address children and youth while 9 percent explicitly address elders/senior citizens.

**A MAJORITY (64 PERCENT) OF LGBTI ORGANIZATIONS AND PROJECTS WORKING IN THE GLOBAL SOUTH AND EAST REPORT FOCUSING EFFORTS ON THE GENERAL PUBLIC.** The populations that were least addressed were people with disabilities (8%), the incarcerated/formerly incarcerated (7%), immigrants/newcomers/refugees (6%); and military/veterans (1%).

### **ORGANIZATIONAL STRATEGIES AND ISSUES**

While many organizations reported employing a variety of strategies, the five most frequently cited strategies used by LGBTI efforts in the Global South and East were **(1) ADVOCACY/PUBLIC POLICY, (2) CONFERENCES/ SEMINARS, (3) COMMUNITY ORGANIZING, (4) RESEARCH AND (5) ALLY/SOLIDARITY BUILDING.** The least cited strategy was philanthropy/grantmaking.

Many organizations reported working on a variety of issues, but the five most frequently cited issues prioritized by LGBTI efforts in the Global South and East were **(1) HUMAN RIGHTS, (2) HOMOPHOBIA, (3) GENDER IDENTITY, (4) COMMUNITY BUILDING / EMPOWERMENT AND (5) HIV/AIDS.** The least cited issue was philanthropy.

### **ORGANIZATIONAL CHARACTERISTICS**

**THE MAJORITY (62 PERCENT) OF LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST WERE FOUNDED BETWEEN 2000 AND 2007.** Additionally, 37 groups were founded between 1990 and 1999, eight groups before 1980, and seven between 1980 and 1989.

### **STAFFING, VOLUNTEERS AND MEMBERS**

**THE MAJORITY (67 PERCENT) OF LGBTI EFFORTS IN THE GLOBAL SOUTH OPERATE WITH FIVE PAID STAFF MEMBERS OR LESS; OF THESE GROUPS, 35 PERCENT HAVE NO PAID STAFF MEMBERS.**

**THE MEDIAN NUMBER** of paid staff members is two.

The median number of volunteers is 10.

The median number of organizational members is 20.

**IN TOTAL,** the LGBTI organizations and projects working in the Global South and East that responded to this survey employ 1,557 staff members, manage 6,578 volunteers and represent 126,734 members.<sup>23</sup>

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<sup>23</sup> Because most LGBTI groups report having few to no paid staff members, the 1,557 total staff members are concentrated within a small portion of the 163 NGOs.

## REVENUE AND RESOURCES

**MORE THAN HALF (53 PERCENT) OF LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST OPERATE ON ANNUAL BUDGETS OF US \$50,000 OR LESS.**

**HALF OF THE ORGANIZATIONS (51 PERCENT) THAT RESPONDED TO THIS SURVEY REPORTED NOT RECEIVING ANY REVENUE FROM FOUNDATIONS FOR THEIR CURRENT ANNUAL INCOMES.** Of those groups that received foundation support in 2007, the median amount of foundation support was US \$15,000.

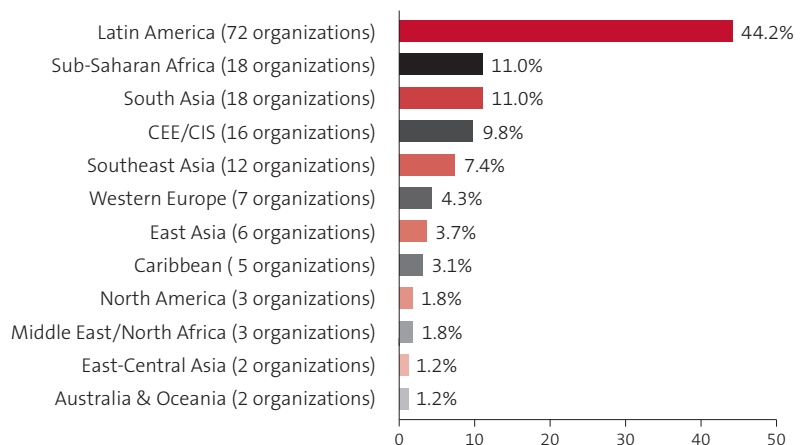
**MORE THAN HALF OF THE ORGANIZATIONS (53 PERCENT) THAT RESPONDED TO THIS SURVEY REPORTED NOT RECEIVING ANY REVENUE FROM INDIVIDUAL DONORS OR MEMBERS FOR THEIR CURRENT ANNUAL INCOMES.** Of those groups that received support from individual donors/members in 2007, the median amount of individual support was US \$2,000.

**MOST OF THE ORGANIZATIONS (81 PERCENT) THAT RESPONDED TO THIS SURVEY REPORTED NOT RECEIVING ANY REVENUE FROM GOVERNMENT SOURCES.** Of those groups that received government support in 2007, the median amount of government support was US \$7,800.

**NEARLY ALL OF THE ORGANIZATIONS (95 PERCENT) THAT RESPONDED TO THIS SURVEY REPORTED NOT RECEIVING ANY REVENUE FROM CORPORATE SOURCES.** Of those groups that received corporate support in 2007, the median amount of corporate support was US \$750.

**LATIN AMERICA HOUSED NEARLY HALF (44 PERCENT) OF THE LGBTI ORGANIZATIONS THAT RESPONDED TO THIS SURVEY. THE MIDDLE EAST/NORTH AFRICA, EAST-CENTRAL ASIA, AND AUSTRALIA AND OCEANIA HAD THE LEAST LGBTI ORGANIZATIONS.**

**DISTRIBUTION BY REGION, LGBTI ORGANIZATIONS AND PROJECTS, GLOBAL SOUTH AND EAST, 2007<sup>24</sup>**



<sup>24</sup> Includes LGBTI NGOs and projects based in the Global South and East, as well as LGBTI organizations based in the Global North working at the international level.



LGBTI EFFORTS FROM 61 COUNTRIES AND REGIONS WORKING IN THE GLOBAL SOUTH AND EAST RESPONDED TO THIS QUESTIONNAIRE IN 2007. ARGENTINA AND MEXICO HAD THE MOST ORGANIZATIONS.

DISTRIBUTION BY COUNTRY, LGBTI ORGANIZATIONS AND PROJECTS, GLOBAL SOUTH AND EAST, 2007<sup>25</sup>

Country	Region	Number of Organizations	%
Argentina	Latin America	14	8.6%
México	Latin America	14	8.6
Philippines	Southeast Asia	9	5.5
Nepal	South Asia	7	4.3
Chile	Latin America	6	3.7
Colombia	Latin America	6	3.7
India	South Asia	6	3.7
Ukraine	CEE/CIS	6	3.7
Bolivia	Latin America	5	3.1
Brazil	Latin America	5	3.1
China	East Asia	5	3.1
Ecuador	Latin America	5	3.1
Serbia	CEE/CIS	5	3.1
South Africa	Sub-Saharan Africa	5	3.1
Perú	Latin America	4	2.5
Sri Lanka	South Asia	3	1.8
Uganda	Sub-Saharan Africa	3	1.8
Australia	Australia & Oceania	2	1.2
Costa Rica	Latin America	2	1.2
España	Western Europe	2	1.2
Indonesia	Southeast Asia	2	1.2
Lebanon	Middle East/North Africa	2	1.2
Netherlands	Western Europe	2	1.2
Nicaragua	Latin America	2	1.2
Nigeria	Sub-Saharan Africa	2	1.2
Russia	CEE/CIS	2	1.2
Trinidad and Tobago	Caribbean	2	1.2
USA	North America	2	1.2

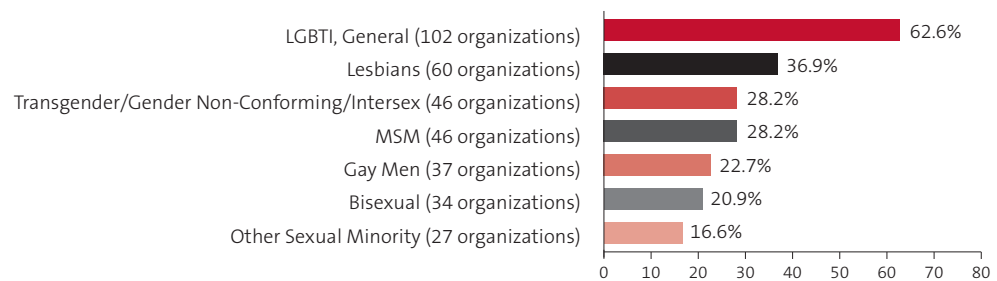
<sup>25</sup> Includes LGBTI NGOs and projects based in the Global South and East, as well as LGBTI organizations based in the Global North working at the international level.

## CONTINUED: DISTRIBUTION BY COUNTRY, LGBTI ORGANIZATIONS AND PROJECTS, GLOBAL SOUTH AND EAST, 2007

Country	Region	Number of Organizations	%
Venezuela	Latin America	2	1.2%
Bangladesh	South Asia	1	0.6
Belgium	Western Europe	1	0.6
Belize	Latin America	1	0.6
Cameroon	Sub-Saharan Africa	1	0.6
Canada	North America	1	0.6
Croatia	CEE/CIS	1	0.6
Democratic Republic of Congo	Sub-Saharan Africa	1	0.6
España Galiza	Western Europe	1	0.6
Ghana	Sub-Saharan Africa	1	0.6
Grenada	Caribbean	1	0.6
Guatemala	Latin America	1	0.6
Guyana	Latin America	1	0.6
Honduras	Latin America	1	0.6
Israel	Middle East/North Africa	1	0.6
Japan	East Asia	1	0.6
Kenya	Sub-Saharan Africa	1	0.6
Kyrgyzstan	East-Central Asia	1	0.6
Lithuania	CEE/CIS	1	0.6
Mauritius	Sub-Saharan Africa	1	0.6
Mongolia	East-Central Asia	1	0.6
Pakistan	South Asia	1	0.6
Paraguay	Latin America	1	0.6
Poland	CEE/CIS	1	0.6
Puerto Rico	Caribbean	1	0.6
Republique Democratique du Congo	Sub-Saharan Africa	1	0.6
Saint Lucia	Caribbean	1	0.6
Sierra Leone	Sub-Saharan Africa	1	0.6
Suriname	Latin America	1	0.6
Thailand	Southeast Asia	1	0.6
United Kingdom	Western Europe	1	0.6
Uruguay	Latin America	1	0.6
Zimbabwe	Sub-Saharan Africa	1	0.6

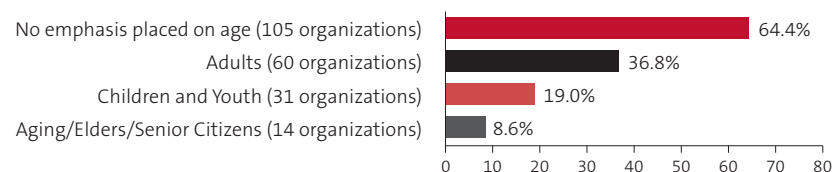
THE MAJORITY OF LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST FOCUS EXPLICITLY ON THE ENTIRE GROUPING OF LGBTI PEOPLE. OTHER ORGANIZATIONS REPORTED EXPLICITLY FOCUSING ON SUB-GROUPS SUCH AS LESBIANS, TRANSGENDER AND GENDER-NON-CONFORMING PEOPLE, MEN WHO HAVE SEX WITH MEN (MSM), GAY MEN, BISEXUALS AND OTHER SEXUAL MINORITIES.

**DISTRIBUTION BY LGBTI POPULATION, LGBTI ORGANIZATIONS AND PROJECTS, GLOBAL SOUTH AND EAST, 2007<sup>26</sup>**



A MAJORITY (64 PERCENT) OF LGBTI ORGANIZATIONS AND PROJECTS WORKING IN THE GLOBAL SOUTH AND EAST REPORTED NOT HAVING ANY EXPLICIT FOCUSES ON SPECIFIC AGE GROUPS. IN CONTRAST, 19 PERCENT OF GROUPS EXPLICITLY ADDRESS CHILDREN AND YOUTH WHILE 9 PERCENT EXPLICITLY ADDRESS ELDERS/SENIOR CITIZENS.

**DISTRIBUTION BY AGE, LGBTI ORGANIZATIONS AND PROJECTS, GLOBAL SOUTH AND EAST, 2007<sup>27</sup>**

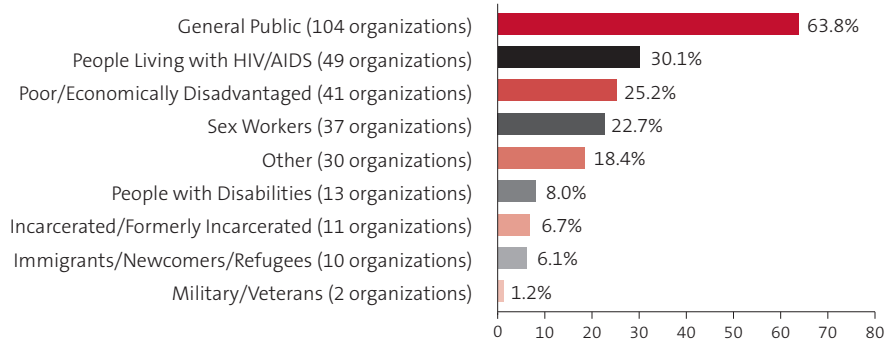


<sup>26</sup> Multiple responses allowed. Includes LGBTI NGOs and projects based in the Global South and East, as well as LGBTI organizations based in the Global North working at the international level.

<sup>27</sup> Multiple responses allowed. Includes LGBTI NGOs and projects based in the Global South and East, as well as LGBTI organizations based in the Global North working at the international level.

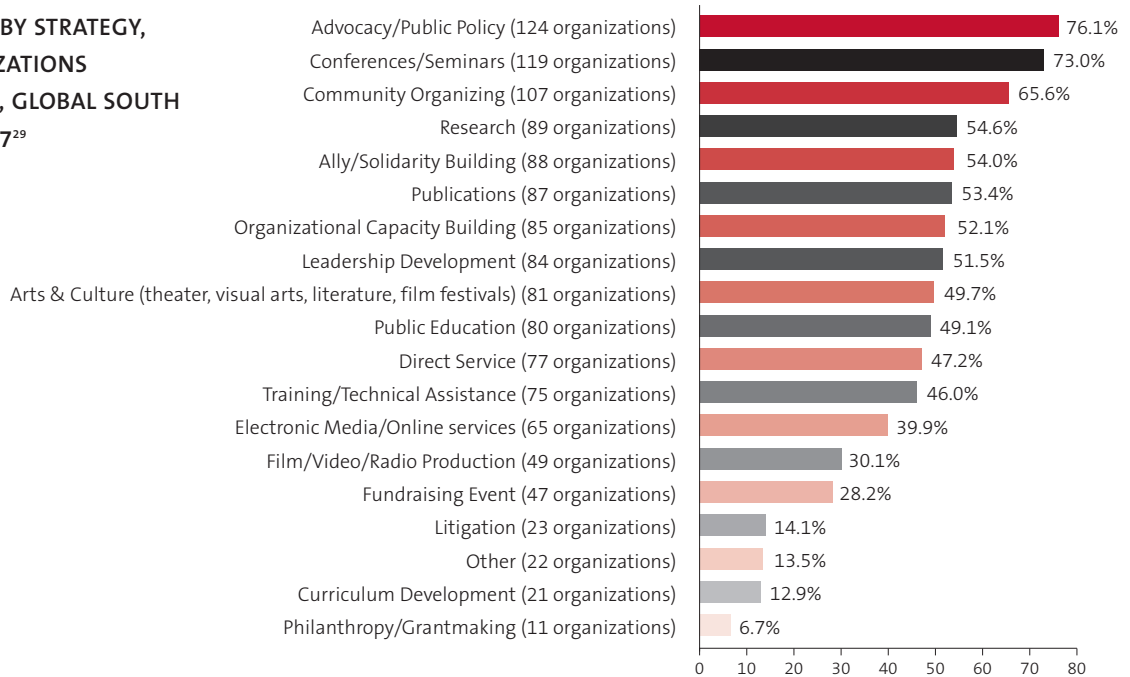
A MAJORITY (64 PERCENT) OF LGBTI ORGANIZATIONS AND PROJECTS WORKING IN THE GLOBAL SOUTH AND EAST REPORT FOCUSING EFFORTS ON THE GENERAL PUBLIC. THE POPULATIONS THAT WERE LEAST ADDRESSED WERE PEOPLE WITH DISABILITIES (8%), THE INCARCERATED/FORMERLY INCARCERATED (7%), IMMIGRANTS/NEWCOMERS/REFUGEES (6%); AND MILITARY/VETERANS (1%).

**DISTRIBUTION BY OTHER POPULATIONS, LGBTI ORGANIZATIONS AND PROJECTS, GLOBAL SOUTH AND EAST, 2007<sup>28</sup>**



WHILE MANY ORGANIZATIONS REPORTED EMPLOYING A VARIETY OF STRATEGIES, THE FIVE MOST FREQUENTLY CITED STRATEGIES USED BY LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST WERE (1) ADVOCACY/PUBLIC POLICY, (2) CONFERENCES/SEMINARS, (3) COMMUNITY ORGANIZING, (4) RESEARCH AND (5) ALLY/SOLIDARITY BUILDING. THE LEAST CITED STRATEGY WAS PHILANTHROPY/GRANTMAKING.

**DISTRIBUTION BY STRATEGY, LGBTI ORGANIZATIONS AND PROJECTS, GLOBAL SOUTH AND EAST, 2007<sup>29</sup>**



<sup>28</sup> Multiple responses allowed. Includes LGBTI NGOs and projects based in the Global South and East, as well as LGBTI organizations based in the Global North working at the international level.

<sup>29</sup> Multiple responses allowed. Includes LGBTI NGOs and projects based in the Global South and East, as well as LGBTI organizations based in the Global North working at the international level.

WHILE MANY ORGANIZATIONS REPORTED WORKING ON A VARIETY OF ISSUES, THE FIVE MOST FREQUENTLY CITED ISSUES PRIORITIZED BY LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST WERE (1) HUMAN RIGHTS, (2) HOMOPHOBIA, (3) GENDER IDENTITY, (4) COMMUNITY BUILDING/EMPOWERMENT AND (5) HIV/AIDS. THE LEAST CITED ISSUE WAS PHILANTHROPY.

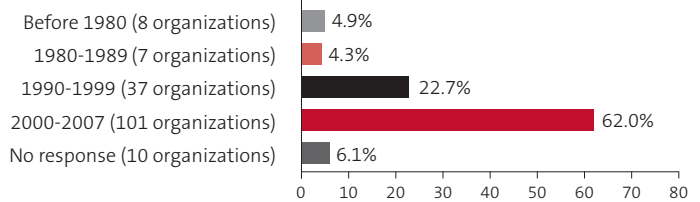
DISTRIBUTION BY STRATEGY, LGBTI ORGANIZATIONS AND PROJECTS, GLOBAL SOUTH AND EAST, 2007<sup>30</sup>

Issue	Number of Organizations	%
Human Rights	137	84.0%
Homophobia	123	75.5
Gender Identity	119	73.0
Community Building/Empowerment	106	65.0
HIV/AIDS	106	65.0
Civil Rights	102	62.6
Community Services/Support Groups	99	60.7
Gender Justice/Feminism	96	58.9
Visibility	96	58.9
Health	92	56.4
Anti-Violence	84	51.5
Transphobia	71	43.6
Education Policy & Reform	51	31.3
Marriage/Civil Unions	44	27.0
Criminal Justice	27	16.6
Economic Justice	27	16.6
Labor/Employment	26	16.0
Religion	25	15.3
Peace Building/Conflict Resolution	24	14.7
Racial Justice	19	11.7
Anti-War	16	9.8
Immigrant Rights	13	8.0
Environmental Justice	11	6.7
Housing	11	6.7
Other	11	6.7
Philanthropy	7	4.3

<sup>30</sup> Multiple responses allowed. Includes LGBTI NGOs and projects based in the Global South and East, as well as LGBTI organizations based in the Global North working at the international level.

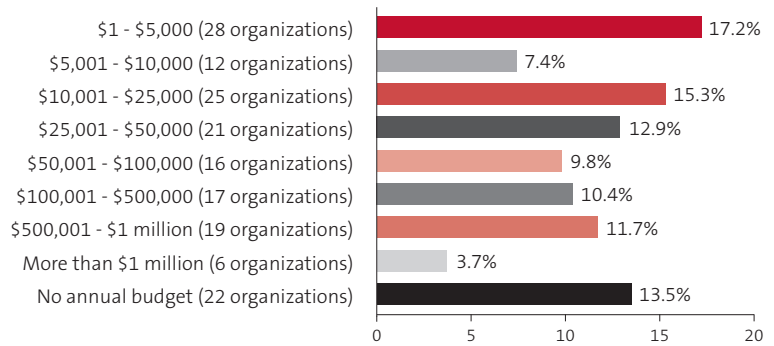
THE MAJORITY (62 PERCENT) OF LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST WERE FOUNDED BETWEEN 2000 AND 2007. ADDITIONALLY, 37 GROUPS WERE FOUNDED BETWEEN 1990 AND 1999, EIGHT GROUPS BEFORE 1980, AND SEVEN BETWEEN 1980 AND 1989.

DISTRIBUTION BY YEAR FOUNDED RANGE, LGBTI ORGANIZATIONS AND PROJECTS, GLOBAL SOUTH AND EAST, 2007



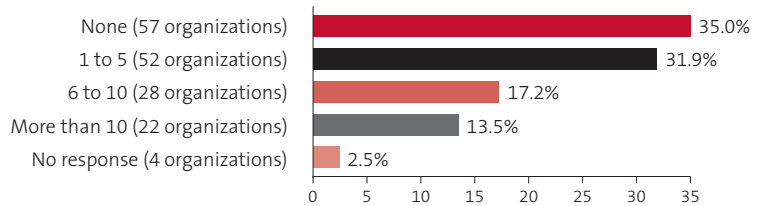
MORE THAN HALF (53 PERCENT) OF LGBTI EFFORTS IN THE GLOBAL SOUTH AND EAST OPERATE ON ANNUAL BUDGETS OF US \$50,000 OR LESS.

DISTRIBUTION BY ANNUAL BUDGET RANGE, LGBTI ORGANIZATIONS AND PROJECTS, GLOBAL SOUTH AND EAST, 2007



THE MAJORITY (67 PERCENT) OF LGBTI EFFORTS IN THE GLOBAL SOUTH OPERATE WITH FIVE PAID STAFF MEMBERS OR LESS; OF THESE GROUPS, 35 PERCENT HAVE NO PAID STAFF MEMBERS.

DISTRIBUTION BY PAID STAFF MEMBERS, LGBTI ORGANIZATIONS AND PROJECTS, GLOBAL SOUTH AND EAST, 2007



# Appendix A

## Glossary of Terms

**BILATERAL FUNDER.** Provides government-sponsored financial support to other countries.

**CORPORATE FUNDER.** Corporations that support LGBTI causes either through their companies or through the establishment of foundations.

**INDIVIDUAL DONOR.** Provides personal funds to LGBTI causes.

**INTERSEX.** “A term used for a variety of conditions in which a person is born with a reproductive or sexual anatomy that doesn’t seem to fit the typical definitions of female or male.” (From the Intersex Society of North America [ISNA], [www.isna.org](http://www.isna.org). For additional definitions, see the ISNA web site or visit the Intersex Initiative at [www.intersexinitiative.org](http://www.intersexinitiative.org).)

**LGBTI.** Lesbian, gay, bisexual, transgender and intersex. Based on the international expertise of the project’s advisory committee and project team, this report uses LGBTI (instead of LGBTQ) to more closely invoke the lexicon of international discourse on sexuality and gender identity.

**NON-GOVERNMENTAL ORGANIZATION (NGO).** A nonprofit group or association with no formal affiliation to local, state or federal government. For the purposes of this report, “organization,” “group” and “non-governmental organization” are used interchangeably. In the grantmaking section of this report, NGO refers to non-governmental organizations with grantmaking functions.

**PRIVATE FOUNDATION.** Primarily supported by private funds through the establishment of permanent endowments.

**PROGRAM, PROJECT.** Throughout the report, “program” and “project” are used interchangeably to account for organizations that address LGBTI issues explicitly through programs or projects but not as the primary focus of the organization.

**PUBLIC FOUNDATION.** Primarily supported through fundraising from individuals and other, private foundations. Public foundations that have a regrantee function are critical actors in the grantmaking process to LGBTI communities around the world. These foundations often have both the capacity to allocate smaller grants and a nuanced geopolitical knowledge of various localities.

**TRANSGENDER.** Used to “represent all of the innumerable genders and forms of gender expression that fall within and outside of stereotypical gender norms” (Transgender Law Center, [www.transgenderlawcenter.org](http://www.transgenderlawcenter.org)). For the purposes of this report, the term “transgender” is used as an umbrella term that differs across national, regional and political contexts. (For example, other terms used within particular cultures, and potentially categorized under a “transgender” umbrella, include kothi, travesti, kothay, hijra, and transsexual, among many others.)



# Appendix B

## Detailed Methodology

### METHODOLOGY: GRANTS ANALYSIS OF LGBTI FUNDERS

To collect data from funders, we used a purposive sampling method (as opposed to a random sample) to ensure we would capture information from as many LGBTI funders as possible, believing this method would provide greater insight into the state of LGBTI philanthropy in the Global South and East.

**ELIGIBILITY FOR INCLUSION.** To qualify for this report, funders must have provided US \$1,000 or more to LGBTI organizations and projects working in the Global South and East. These funders used their internal coding systems and—absent of formal tracking mechanisms—their institutional judgment to categorize LGBTI grants.

**POPULATION.** Requests for information were sent to 119 potential LGBTI grantmakers identified by Funders for Lesbian and Gay Issues. Seven funding sectors were researched: (1) bilateral agencies; (2) multilateral agencies; (3) corporate foundations; (4) private foundations; (5) public foundations; (6) individual donors; and (7) NGOs with funding mechanisms.<sup>31</sup> Sixty-five funders responded to this request; of this group, 40 funders were included in the data.

**CLASSIFICATION SYSTEM.** Grantmakers provided information on their LGBTI giving, including basic information (name, location and type of institution) as well as the names and types of grantees. In addition, grantmakers provide the amount, duration, type of funding and brief descriptions for each grant

**REGRANTING.** LGBTI grantmakers also includes public foundations and NGOs with regrantmaking functions that play a significant role in distributing funds to groups worldwide. LGBTI grantmakers with regranting functions that received regranting funds in 2007 include: Astraea Lesbian Foundation for Justice, Frontline, HIVOS and various Swedish Helsinki Committees.

Of the US \$26,201,336 tracked in this report, US \$2,341,760 were awarded as regranting dollars in 2007. To measure accurately the amount of dollars received by LGBTI organizations and projects in the Global South and East, and in the Global North working internationally, we omit these regranting dollars when describing the “distribution” of these funds. When describing the “origins” of these dollars, we include regranting dollars.

**MULTI-YEAR GRANTS.** In order to reflect the priorities of LGBTI funders in 2007, multi-year grants that were authorized in 2007 are included in the data. By regularly collecting data in the years to come, this skew in the multi-year will self-correct.

### METHODOLOGY: ONLINE QUESTIONNAIRE OF LGBTI ORGANIZATIONS

In the absence of a single, comprehensive listing of LGBTI organizations and projects in the Global South and East, we opted to use an online, cascading survey model. Through this model, the survey was initially distributed to a broad list of emails compiled through organizational contacts. People who received this email were then asked to forward it to other organiza-

<sup>31</sup> Private, public and corporate foundations included LGBTI, women’s, progressive and faith-based foundations.

tions that qualified, in the hopes that over time, through multiple forwarding of emails, the number of respondents would magnify. The online questionnaire was distributed through email in English and Spanish.

**ELIGIBILITY FOR INCLUSION.** Two groups were eligible for the questionnaire: LGBTI organizations and programs based in the Global South and East, and LGBTI organizations based in the Global North with an international focus. Respondents were screened for eligibility before the questionnaire.

**POPULATION.** Funders for Lesbian and Gay Issues emailed the questionnaire, repeatedly, to the organizations that completed the questionnaire for the previous report (a number of which had expired email addresses). Further, FLGI asked all of 2005's LGBTI funders to forward the questionnaire to potential respondents. The questionnaire was also emailed to organizational contacts and friends, and respondents were asked to forward the questionnaire to organizations that qualified. Roughly 228 people accessed the questionnaire and 164 completed it. Once duplicates, ineligible responses and partial completes were removed, 163 respondents were included in the data.

**CLASSIFICATION SYSTEM.** LGBTI organizations and projects provided basic information, as well as information on their budgets, staffing, volunteers and funding sources. In order to include their contact information in the master listing, NGO's were asked to give permission to publish their contact data.

## **LIMITATIONS**

While the findings from the data are useful as a snapshot of LGBTI grantmaking in the Global South and East, as well as LGBTI organizations and projects working in these regions, caution should be taken when drawing decisive conclusions. When interpreting the

results from this data, the following limitations should be considered.

**RESPONSE BIAS IN REGARDS TO LANGUAGE OR SELF-IDENTIFICATION.** Because the survey was distributed in English and Spanish, potential respondents who were unable to respond in these languages, or who did not have access to computers or the internet, are likely not represented in the data. Further, organizations and funders that do not or would not self-identify as serving LGBTI populations (yet may be serving LGBTI populations) and opted to not offer information, are not represented in the data. It is unknown whether, or how, these two groups (respondents and non-respondents) differ from one another.

**MISSING FUNDERS.** Finally, a number of potential and current LGBTI funders were identified through the research and the survey but were not included in this report for various reasons, including their lack of internal tracking mechanisms for LGBTI grants or because they do not consider themselves LGBTI grantmakers.

**MISSING ORGANIZATIONS.** For this year's report, 163 organizations completed the questionnaire, significantly less than the 278 that completed the questionnaire for the previous report. For these, and other, reasons the findings should not be read as representative of the universe of LGBTI non-governmental organizations working in the Global South and East.

**OVERSTATED REGRANTED DOLLARS.** To calculate the amount of foundation dollars that were likely regranted (US \$2,341,760), we added the grants provided by LGBTI funders earmarked for regranted purposes. This equation rests on the assumption that all of the regranted dollars were eventually regranted. However, we recognize that a fraction of these dollars likely supported other costs (overhead, etc.).

# Appendix C

## List of LGBTI Grantmaker Respondents<sup>32</sup>

Name	Country	Total Grants	Total Giving (USD)
American Jewish World Service	USA	7	\$136,600
Angela Borba Fund	Brazil	13	16,501
Anonymous	USA	16	3,400,000
Arcus Foundation	USA	8	1,115,645
Astraea Lesbian Foundation for Justice	USA	98	700,258
The Atlantic Philanthropies	Bermuda	7	4,074,518
Barry & Martin's Trust	England	3	50,580
Central American Women's Fund	Nicaragua	12	30,907
Dreilinden gGmbH	Germany	4	727,500
Elton John AIDS Foundation	England	2	775,660
Filia die Frauenstiftung	Germany	4	21,102
Fondo Alquimia	Chile	6	3,406
Ford Foundation	USA	10	1,941,260
Front Line	Ireland	2	20,793
Fund for Global Human Rights	USA	10	173,000
Fundacion Triangulo	Spain	11	476,250
Funding Exchange	USA	1	1,000
Gill Foundation	USA	1	5,000
Global Fund for Women	USA	35	407,408
H. van Ameringen Foundation	USA	2	20,000
Horizons Foundation	USA	8	21,500
Humanist Institute for Cooperation with Developing Countries (Hivos)	Netherlands	57	4,814,890
IBM Corporation	USA	2	30,000
ILGA Europe	Belgium	17	180,267
Levi Strauss & Co Foundation	USA	1	30,000
Mama Cash	Netherlands	15	165,857
New Israel Fund	USA	7	130,000

Name	Country	Total Grants	Total Giving (USD)
Norwegian Human Rights Fund	Norway	1	\$20,000
Open Society Institute and Soros Foundations	Kazakhstan, Norway, USA	23	1,144,319
Oxfam Novib	Netherlands	2	54,750
Reconstruction Women's Fund	Serbia	4	12,101
Semillas	Mexico	9	38,174
Sigrid Rausing Trust	UK	7	853,000
Stonewall Community Foundation	USA	4	17,500
Swedish Helsinki Committee	Sweden	6	210,663
Swedish International Development Cooperation Agency (Sida)	Sweden	16	4,131,493
Tides Foundation	USA	8	207,479
Urgent Action Fund for Women's Human Rights	USA	5	18,450
Urgent Action Fund-Africa	Kenya	3	12,772
XminusY Solidarity Funds	Netherlands	4	10,733

<sup>32</sup> LGBTI grantmakers that provided dollars earmarked for regranting in 2007 include: Anonymous, Arcus Foundation, Dreilinden gGmbH and Sida.

# Appendix D

## List of LGBTI Non-Governmental Organizational Respondents

The following information was taken directly from the responses offered by organizations, all of which agreed to share this contact information for public consumption. However, because this research represents a first-time attempt to identify and describe these groups, they do not represent the universe of LGBTI non-governmental organizations working in the Global South and East.

Over time, we anticipate this data sample to expand and deepen.

Further, given the sensitivity of LGBTI issues in various geographic areas and across political climates, we encourage that the contact information be used and shared with extreme caution.

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Photo © John James

## **ABOUT THE ARTIST**

Yasmin Hernandez is a Brooklyn-born, Puerto Rican painter and installation artist whose work “dares to comment on topics that few others touch upon.”

Her recent work has explored the impact of militarism on people and the environment, notably on Puerto Rican communities. Her exhibit “Soul Rebels,” which depicted portraits of poets and musicians whose work serves to expose injustice, ran for 16 months at El Museo del Barrio in New York City.

“Themes of conquest, struggle, displacement, resistance and cultural syncretism manifest in my art,” said Hernandez. “With my images I reveal and celebrate the (s)heroes of hidden histories and their legacies.”

Hernandez created the cover illustration — “One Love” — specifically for this report on LGBTI grantmaking to the Global South and East.

“One Love” gathers a diverse, beautiful group of people into a loving embrace, blurring gender lines, sexual orientation/preference,” said Hernandez.

“It celebrates the healing power of love in a world in which constructed borders—whether racist, classist or homophobic—are dissolved.”

Hernandez's biography and works are available at [www.yasminhernandez.com](http://www.yasminhernandez.com).



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